



HIGH BRIDGE
ACADEMY

Consulting Readiness Program

Master Job Skills of Top Consultants



TESTIMONIALS

What our students are saying



Amanda D.

MODULE 2 GRADUATE (CLASS OF 2022)

Rated High Bridge: ★★★★★

“The **Consulting Readiness Program** was key to developing **critical skills** for **day-to-day consulting**.

The **high-quality content**, delivered by **experienced ex-MBB instructors**, made a difference in our learning.

As I incorporated the course lessons into my routine, I saw my evolution, and even **my managers noticed my growth**. High Bridge was **essential in kickstarting my career**, and I’m loving the new challenges!”



Evan G.

MODULE 2 GRADUATE (CLASS OF 2022)

Rated High Bridge: ★★★★★

“I am **extremely satisfied** with the knowledge and skills I gained from the **Consulting Readiness Program**.

The **well-structured in-depth workshops** covered **essential consulting aspects** like problem-solving, data analysis, communication, and project management.

The **instructors** were **well-versed** and **experienced**, employing **interactive** and **engaging teaching methods**. I particularly appreciated the practical exercises and case studies, enabling me to **apply learned concepts to real-life scenarios**.”

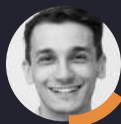


A TEAM OF STARS

FULLY FOCUSED ON YOUR SUCCESS

50+

Ex-McKinsey,
Bain, & BCG
consultants



Flavio Soriano
Ex-McKinsey



James Piazza
Ex-BCG



Jeanette Maserumule
Ex-McKinsey



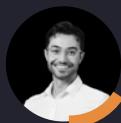
Afonso Rauh
Ex-Bain



Michael Ruske
Ex-BCG



Christal Wang
Ex-Bain



Selçuk Sabuncu
Ex-McKinsey



Jason Cohen
Ex-Bain



Adriano Paez
Ex-Bain



Gautam Patil
Ex-BCG



Faith Chaibva-King'ori
Ex-McKinsey



Bruno Ferreira
Ex-Bain



Bruno Dias
Ex-BCG



Bruno Costa
Ex-McKinsey



Tommaso Quagli
Ex-BCG



Olga Nissen
Ex-McKinsey



Julia Pomerantz
Ex-McKinsey, BCG



Juliane Hoss
Ex-McKinsey



Larissa dos Santos
Ex-Bain



Vitor Sanches
Ex-Bain



Nemanja Babic
Ex-Kearney

**More About the
Faculty**

High Bridge does not guarantee any specific Faculty member in a given edition of the bootcamp, but the instructors will always have a background in a top consulting firm.

You are in great company

Click below to read reviews



Our Students are
DELIGHTED with
the Bootcamp



High Bridge Management Academy

Lohmühlenstraße 65, Berlin, Germany

4.9 ★★★★★ 167 Reviews



High Bridge Management Academy

Reviews 262 Excellent

4.9 ★★★★★

Consulting Readiness Program



Meeting
Performance
Lab

Anti-Burnout
Training

ACHIEVE

SHINE

ENJOY

ACT Advanced Consulting Toolset



Workstyles &
Stakeholder
Management



High
Performing
Mindsets



Logical & Clear
Thinking



Top-Down
Communication



Problem-Solving



Productivity
Boost

Software



Excel for
Consulting



PowerPoint
for Consulting



Alteryx
for Consulting



Tableau
for Consulting



Problem
Definition



Initiative
hypotheses &
workplan



Problem
Structuring



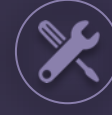
Data collection
for initiatives



Root-cause
hypotheses &
workplan



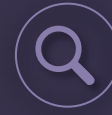
Initiative
analysis



Data collection
for root-causes



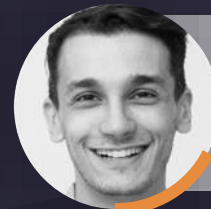
Initiative
prioritization



Diagnostic
analysis



Recommendation



"We equip you to rock at your new job, and enjoy the ride"

Flavio Soriano, Founder

Sneak Peek

MODULE 2

 1 min 33 s





TESTIMONIALS

What our students are saying



Yug S.

MODULE 2 GRADUATE (CLASS OF 2022)

Rated High Bridge: ★★★★★

“The contribution the Consulting Readiness Program has made to my success in preparing for Consulting has been simply invaluable.

Transitioning from financial services to Consulting, gaining access to experienced professionals with genuine consulting experience, and learning from their engaging workshops have equipped me to stand out in the field.

I can't thank High Bridge enough! It has been a great experience.”



Amogh N.

MODULE 2 GRADUATE (CLASS OF 2022)

Rated High Bridge: ★★★★★

“The Consulting Readiness Program was a great learning experience for me.

As a non-business graduate entering Consulting straight out of university, it provided me with skills and concepts that would have taken years to learn on my own.

The High Bridge Faculty are highly experienced, conduct interactive sessions, and empathize with the challenges faced by new consulting hires.”

Consulting Readiness Program



Problem-Solving 1 & 2



450 min



Why do I need this?

- Problem-Solving is a consultant's bread and butter: it's the main skill clients look for
- In order to unlock the most value, Consulting projects follow a rigorous Problem-Solving methodology

Example Skills

- Defining and structure a problem
- Creating hypotheses and workplans
- Collecting information and conducting analysis
- Synthesizing actionable recommendations

Bonus



- Craft powerful interview guides to have effective client meetings
- Clean messy databases
- Learn the main types of analysis you can perform to get to insights faster

Consulting Readiness Program



Building Presentations



240 min



Why do I need this?

- Consultants convey ideas the fastest using storylines and slides
- Mastering the art of creating great slides requires focused practice

Example Skills

- Creating consulting-grade pages from scratch
- Avoiding common pitfalls when creating pages
- Using the dummy-deck technique to apply the hypothesis-driven approach that saves a ton of time

Bonus



- Learn what type of graph to use for what purpose
- Write the appropriate topic sentence for a slide
- Apply shortcuts to work faster

Consulting Readiness Program



Advanced Excel Modeling



360 min

Why do I need this?

- Analysis is part of a consultant's daily life and Excel is still the most ubiquitous software used for analysis
- Advanced Excel proficiency is one of the most significant time-savers for analysts

Example Skills

- Cleaning databases to prepare them for analysis
- Running analysis and knowing when to outsource it to analytics experts
- Creating correct and flexible models

Bonus



- Learn and practice the most important formulas and shortcuts
- Fix problematic models
- Run sensitivity analyses

Consulting Readiness Program



Tableau for Consulting



150 min

Why do I need this?

- There is always too much data available, and it's hard for humans to make sense of it all
- Data visualization help make insights stand out and drive decision-making

Example Skills

- Preparing databases to make visualization possible
- Choosing the right data representation format
- Creating dynamic dashboards

Bonus



- Understand all types of data and when they appear
- Build interactive maps
- Create Marimekko charts

Consulting Readiness Program



Alteryx for Consulting



150 min

Why do I need this?

- Data continues to grow exponentially and Excel alone does not cut it
- Manipulating databases skillfully will increase your productivity and impact manyfold

Example Skills

- Cleaning up and preparing “dirty” databases for analysis
- Automating the creation of reports and forecasts to save time

Bonus



- Identify what did not match in a Vlookup or an Index/Match
- Recognize and avoid common pitfalls

Consulting Readiness Program



Workstyles & Stakeholder Management



360 min



Why do I need this?

- Consulting is a people business, and your success is closely tied with your ability to manage the relationships with your team and clients
- Many situations you will face are ambiguous and will require strong judgment to make the right decision

Example Skills

- Establishing rapport and a good reputation with anyone from the first contact
- Managing the relationship with your manager

Bonus



- Adopt an open mindset to receive feedback
- Defuse tensions constructively and unlock new levels of collaboration
- Establish and communicate your priorities

Consulting Readiness Program



Top-Down Communication



120 min

1
2 3

Why do I need this?

- Consultants must exchange large amounts of information daily, and they must do so efficiently
- Great analysis is worthless if communication fails

Example Skills

- Writing strong e-mails and messages
- Making concise verbal progress reports
- Exchanging ideas efficiently at meetings

Bonus



- Learn the main problems of bad e-mails
- Use the appropriate tone to make requests
- Assess the risk of events to decide what to communicate

Consulting Readiness Program



Challenging Meetings



120 min

Why do I need this?

- Consultants are often deployed in organizations to change how people do things, which will invariably create conflict
- A lot of the perception of your performance as a consultant is created in meeting - with your team and with your clients

Example Skills

- Dealing with hostile clients
- Communicating effectively with unstructured clients
- Maintaining the calm under stressful situations

Bonus



- Learn how to disarm an unfriendly interlocutor
- Listen actively and explore the reasoning behind claims to respond appropriately
- Use logos, pathos and ethos to persuade

Consulting Readiness Program



Logical & Clear Thinking



210 min



Why do I need this?

- Sharp logic is essential to disentangle the complex problems faced in consulting
- Clear thinking makes the work easier and faster
- Logical thinkers communicate ideas more effectively and unlock the full power of teams

Example Skills

- Building solid logical arguments of different kinds
- Evaluating the validity of arguments and the strengths of premises
- Spotting common logical fallacies in arguments

Bonus



- Reveal hidden assumptions that can make or break a conclusion
- Visualize fuzzy arguments clearly
- Define whether a premise can be considered a fact

Consulting Readiness Program



Market Analysis



120 min



Why do I need this?

- Understanding the market well and quickly is crucial for the success of many types of projects
- Time is short in Consulting and prioritizing what to look for in a Market Analysis is a valuable skill

Example Skills

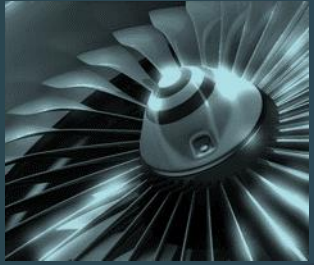
- Structuring the Market Analysis
- Tapping into the appropriate sources of information
- Synthesizing research findings

Bonus



- Manage the research budget
- Combine primary and secondary sources for top insight
- Find the best public sources of information

Consulting Readiness Program



Productivity Boost



240 min



Why do I need this?

- There is always a lot of work to get done, and time is always limited
- High productivity unlocks more free time

Example Skills

- Adopting the mindsets of the most productive professionals
- Using lists and calendars to get more done in less time
- Leveraging diverse digital resources to accomplish more in less time

Bonus



- Apply mindfulness techniques that increase productivity
- Disaggregate and aggregate tasks logically
- Re-prioritize deliverables with your manager

Consulting Readiness Program



High-Performance Mindsets



240 min

Why do I need this?

- Sustained top performance is only possible with the right mindsets
- Too much or too little of any mindset is problematic and achieving balance is not trivial

Example Skills

- Adopting a true “owner mindset”
- Being end-goal oriented and thinking critically no matter what
- Fueling your curiosity to understand and create impact
- Persisting with optimism in the face of adversity

Bonus



- Understand how consultants take the shortest path to the answer
- Push back on your manager or client when you must
- Look for positive exposure and be a memorable team member

Consulting Readiness Program



Finding Balance



75 min



Why do I need this?

- Fast-paced careers require constant rebalancing to stay away from the burn-out zone
- A powerful mindset and some techniques can help you enjoy the consulting journey much more

Example Skills

- Understanding the role of stress in productivity
- Finding the optimal stress level to operate
- Identifying and diffusing exaggerated tension in a timely manner and avoiding burning out

Bonus



- Redefine what success is
- Reflect upon your priorities
- Help others stay in balance

Consulting Readiness Program



Project Experience Lab



720 min



Why do I need this?

- Applying all skills learned in an integrated simulation is one of the best ways to learn
- Teamwork practice combined with frequent feedback & reflection helps calibrate behavior

Example Skills

- All skills learned in Module 2 are practiced in PEL, for example:
 - Client management
 - Problem-Solving methodology
 - Meeting best practices

Bonus



- Deal with difficult clients
- Use top-down estimates to find impact
- Build bottom-up business cases to make recommendations

Consulting Readiness Program



Excel Mastery [Optional Add-On]



900 min

Why do I need this?

- Analysis is part of a consultant's daily life and Excel is still the most ubiquitous software used for analysis
- Advanced Excel proficiency is one of the most significant time-savers for analysts

Example Skills

- Cleaning data using basic Excel functions
- Sorting & filtering data to make quick decisions with data
- Using lookup functions to locate data within large datasets

Bonus



- Use Array Functions
- Apply Conditional formatting basics and advanced techniques
- Create charts & graphs and put them into an interactive dashboard



TESTIMONIALS

What our students are saying



Aysel H.

MODULE 2 GRADUATE (CLASS OF 2022)

Rated High Bridge: ★★★★★

“Despite not yet holding a Consultant or MBB position, my experience as a leader **managing a team of 30** and constantly **collaborating with C-level executives**, I found the **Consulting Readiness Program** to be **immensely valuable**.

It provides the tools necessary to **manage stakeholders**, **create easy-to-understand storylines**, and most importantly, **streamline decision-making**.

This course helped me **sharpen** both **hard** and **soft skills**, creating a solid foundation for continued success.”



Lefevre M.

MODULE 2 GRADUATE (CLASS OF 2022)

Rated High Bridge: ★★★★★

“High Bridge did more than just help me get inside an MBB firm - it prepared me for the journey ahead.

Thanks to the **Consulting Readiness Program**, I was able to begin my role with **a lot more confidence** and a **clear strategy**, allowing me **to perform better at work**, **excel in meetings**, **articulate ideas effectively**, and **find mentors who will guide me** throughout my career.”

To our future *Highbridgers*



High Bridge is a gym to practice everything you need not only to **GET ahead** but most importantly, **STAY ahead**.

Our Bootcamp teaches you how to **play the game**, **climb the ladder** and achieve **personal and professional** fulfillment.

If you are reading this far, *you are ambitious*. You don't settle for easy goals.

We are like you, just with **200+ years of combined experience** at **McKinsey, Bain and BCG**, dealing with top management projects and CEOs.

Our training accelerates your career to a speed you could never imagine.

Become a Highbridger and start rewriting your future.



HIGH BRIDGE
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Consulting Readiness Program

Master Job Skills of Top Consultants